



Reporting and Data Analysis with Open Source Business Intelligence



How Neuland & Partner used Jedox to integrate multiple data sources into a consolidated data platform

Neuland & Partner is one of the leading training and consulting companies in the German-speaking countries. The medium-sized company with locations in Fulda, Berlin and Munich specializes in human resource development, organizational consulting and coaching. By implementing an integrated data platform based on Jedox, Neuland & Partner was able to build an efficient reporting system, leading to significant competitive advantages. The platform consolidates relevant financial data from a variety of systems and makes it available in a database system. This helps Neuland & Partner save valuable time and resources. Jedox's write-back functionality allowed the company to build a reporting system that – in conjunction with the consolidated data sources – results in significant knowledge gains.

For planning and managing their courses and workshops Neuland & Partner made use of several different applications: A seminar management tool helped them keep track of the events they organized. For cost accounting Neuland & Partner makes use of DATEV, an accounting application which is widely used in Germany. For HR management, trainer management and fleet management the company used Excel spreadsheets. This is the classic application mix, as it is often found in the SME sector.

The market for further education is highly competitive. Even large and well established businesses such as Neuland & Partner must make optimum use of the available resources in order to maintain and grow their market share. An inhomogeneous IT environment makes monitoring key business metrics a complicated and time-consuming task.

Therefore, Neuland & Partner decided to merge the existing island solutions into a consolidated IT landscape. Their wish was for a data platform that would integrate their various applications and unify their data sources, making it easy to generate evaluations and reports. One thing was clear from the outset: The new solution should be flexible and integrated, but not bloated with functionality.

In their search for the solution that best fit their needs, Neuland & Partner found the business intelligence suite Jedox. They also found it-novum, a solution provider specializing in SAP and Open Source and a Jedox partner. For Neuland & Partner it was of paramount importance to work with an implementation partner that understood their business requirements. it-novum's consultants are not only IT experts, they also possess a high degree of business expertise. This was a deciding factor.

In the first step, it-novum analyzed the requirements of Neuland & Partner as well as the suitability of Jedox. They found that Jedox was both considerably cheaper and more flexible than the alternative solution Neuland & Partner was considering.

Shortly after the start of the project, the benefits became clear: All company data is now collected in a central database, making it available for querying. Information about the company fleet, personnel and workshops as well as training sessions that was previously stored in various systems is now stored in Jedox's structured databases. The new solution helps Neuland & Partner avoid the purchase of more stand-alone solutions for individual departments (with lots of functionality that most likely won't be used anyway).

The company's employees are especially happy with the Excel front-end for Jedox: Because Excel is such a familiar piece of software, not only are they able to create evaluations and reports after a minimal amount of training, they can also easily make changes and adjustments themselves. Jedox has changed the formerly heterogeneous data landscape of Neuland & Partner into a highly dynamic, integrated data platform.



” Mr. Breitung says: Although we are just at the beginning, we are sure to have made the right decision with regards to both the software and our implementation partner.



Leading in Business Open Source solutions and consulting

it-novum is the leading IT consultancy for Business Open Source in the German-speaking market. Founded in 2001 it-novum today is a subsidiary of the publicly-held KAP Beteiligungs-AG.

We operate with 85 employees from our main office in Fulda and branch offices in Düsseldorf, Dortmund, Vienna and Zurich to serve large SME enterprises as well as big companies in the German-speaking markets.

it-novum is a certified SAP Business Partner and longtime accredited partner of a wide range of Open Source products. We mainly focus on the integration of Open Source with Closed Source and the development of combined Open Source solutions and platforms.

Due to the ISO 9001 certification it-novum belongs to one of the few Open Source specialists who can prove the business suitability of their solutions, proven by international quality standards.



More than 15 years of Open Source project experience

- Our portfolio contains a wide range of Open Source solutions within the applications and infrastructure area as well as own product developments which are well-established in the market.
- As an IT consulting company with a profound technical know-how within the Business Open Source area we differentiate ourselves from the big solution providers' standard offerings. Because our solutions are not only scalable and flexible but also integrate seamlessly in your existing IT infrastructure.
- We can assemble multidisciplinary project teams, consisting of engineers, consultants and business data processing specialists. Thus we combine business know-how with technological excellence to build sustainable business processes.
- Our target is to provide you with a high-quality level of consulting during all project phases – from the analysis and conception up to the implementation and support.
- As a decision-making basis prior to the project's start we offer you a Proof-of-Concept. Through a real-case simulation and a developed prototype you can decide on a new software without taking any risks. Moreover, you benefit from:
 - Security and predictability
 - Clear project methodology
 - Sensible calculation



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